



Dear gardening friends,

Over the last 43 years we have seen, more and more, a trend toward plant branding. Many large growers feel there is a financial advantage to selling their perennial, shrub and tree selections in specially marked or printed pots. Quite often these pots cost more to produce, and the nurseries that wish to sell the branded variety are sometimes forced to use them.

The aspect of branding in this industry is growing fast, and one result I have seen is that there are so many competing brands now with so many colored and printed pots that shoppers just get confused. They don't get it. They don't see the need. And, who can blame them? Why should they pay more for a plant in a fancy branded pot? And these pots are often flimsier and because of the branding, cannot be used a second time. So with all this being said, do we buy and sell plants because of the fancy branded pots? Or because the plants are great selections?

We try to select the best varieties we can find, brand or no brand. And since we do a lot of garden installations via our landscape company, we get to see first hand how all the new varieties really perform. So keep in mind when you shop for plants not to worry as much about the brand as the qualities of plant itself. We can help you with these confusing questions when you shop here, and when you read our catalogs.

One way to save money when you are planning a new garden is to choose from our wide selection of 3½" perennials and ferns. We offer many unusual species and cultivars in small, easy to plant pots at great savings, especially when compared to 6", 7" or one gallon plants. Its also nice to be able to see first hand the plants you wish to buy instead of buying plants on-line, paying shipping, only to find the plants are less than satisfactory, or even dead when they arrive. Mail order plants often tend to be very small and very expensive.

Make sure to look over our selection of fruit trees and berry bushes since it changes a bit every year. We have a good choice of apples, pears, cherries, blueberries, raspberries, plums, grape and kiwi vines, peaches and nut trees too.

For the rose lovers among you, there is an even wider selection of the very fragrant David Austin roses, teas and grandifloras to enjoy in your garden this year. We have selected these roses for high fragrance, vigor and disease resistance. As you check out this, and all our other listings, be prepared to use Google to see images of each plant in both our nursery and bedding plant catalogs. Happy gardening!

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### HOW TO USE THIS CATALOG

€ Deer resistant

CHOICE = Sought after and sometimes hard to get.

EASY = Good for beginners, requiring little attention once established. M = midseasonE = early bloomL = late bloom

H = height, highW = width, wide B&B = balled and burlapped

#### **HARDINESS**

Most of the plants offered at Surry Gardens are hardy in Zone 4 and 5. Although we are in Zone 5, according to most maps, occasionally a plant rated Zone 5 does not survive inland. It is best to keep these near the coast. All Zone 4 plants should do fine anywhere in Hancock County and Downeast Maine. Since zone ratings can differ from book to book, we suggest you check several modern sources if you wish to know the zone rating of any plant. We have tried to note where extra protection or shelter is required. We recommend that perennial borders and rock gardens be covered with a mulch of fir boughs in early winter when the ground freezes, usually about mid-November in Hancock County. The mulch should be removed gradually, starting in early to mid-April, depending on seasonal temperatures.

ALSO AVAILABLE: CATALOG LISTING HERBS, ANNUALS, HANGING BASKETS & VEGETABLES

#### **CARE AND CULTURE SHEETS**

available at checkout, also see: "Garden Advice' in our website.

Compost

Fertilizer Recommendations & Basic Care Guide

Trees and Shrubs Basic Planting Guide

PruningInstructions

Planting, Care & Pruning Sheets for:

Trees, Shrubs, Hydrangeas, Roses, Rhododendrons,

Clematis, Wisteria

Fruit Tree Notes

Planting, Care & Pruning Sheets for:

Apples, Asparagus, Blackberries, Blueberries, Brussel Sprouts, Garlic, Grapes, Horseradish,

Kiwi, Peaches, Pears, Plums, Raspberries,

Rhubarb, Strawberries

Cooking with Herbs

Annuals

Houseplant Care

Houseplant Highlights

Growing Amaryllis

African Violets

Bougainvillea

Growing Citrus

Growing Figs

Hoya

Orchids (Dendrobium, Cattleya,

Cymbidium, Phalaenopsis)

Household Pests, Quick Guide

Most Asked Questions

Why Did My Plant Die? (Poem)

Plants to Attract Birds

Getting Started with Perennials and Rock Plants

Plants for Specific Uses & Difficult Spots

**Butterfly Gardening** 

Starting Lawn from seed

Native Plants

Maine Wildflowers

Ferns

**Ornamental Grasses** 

Hemerocallis (Daylilies)

Sun Tolerant Hostas

Meconopsis

Lilium

Lupines

Tree Peonies - see Itoh Peonies

**Rock Garden Plants** 

**Rose Insect Problems** 

Cultivated & Wild Poisonous Plants

Plants Poisonous to Humans, Cats & Dogs

Garden Bugs

Garden & Disease Problems

Animals in the Garden

Plants Resistant to Deer Damage

Deer Control

Asian Lily Beetles

Voles

Peach Leaf Curl

Viburnum Beetles

White Pine Weevil

# TERMS AND CONDITIONS OF SALE

**BUSINESS HOURS IN SEASON:** Monday through Saturday 8:00 AM - 5:00 PM Sunday 9:00 AM - 5:00 PM

- CHARGE ACCOUNTS: We accept VISA/MASTERCARD/DISCOVER/AMERICAN EXPRESS credit cards. We do NOT extend credit as a general policy. Only under special circumstances, approved by the management, are charge accounts offered. Terms are: Net 10 days.
- CLAIMS: We guarantee material to be in good condition when it leaves the nursery. We also guarantee material to be true to name. Material in question MUST be returned for proper processing of claim. WE CANNOT GUARANTEE VIABILITY OF MATERIAL AFTER IT LEAVES THE NURSERY, UNLESS IT IS PLANTED BY OUR STAFF.
- **CONDITIONS OF SALE:** In lieu of other warranties, expressed or implied, and liability for possible negligence, Surry Gardens warrants to the extent of the purchase price that the seeds, plants, supplies, or accessories sold are as described by us in the catalog, or on our containers, within recognized tolerances. We expressly disclaim any warranty of merchantability, or of fitness, for a particular purpose. Under all circumstances, and regardless of whether the claim is based upon contract, negligence, mistake, omission, or otherwise, and regardless of the extent of loss, our liability is limited to the purchase price. As a condition of such liability, we must receive notice, by registered mail, within 10 days after any defect becomes apparent.
- **DELIVERIES:** Catalog prices are **CASH AND CARRY.** There may be a delivery charge, depending on distance and nature of material transported. We will inform the customer of charges before delivery is so desired.

#### **DISCOUNTS:**

- **RETAIL** ... Where inventory permits and as indicated in our catalog, we offer volume discounts on our nursery stock to all our customers. Retail discounts are applicable only under **CASH AND CARRY** terms, except by prior written agreement, and only when invoiced to one individual or company. If you wish to pool your orders with friends, in order to get the volume discounts, we will be responsible for only one total. Some items are in short supply and sell out quickly.
- **WHOLESALE** ... Within the trade we are sometimes able to offer further discounts upon presentation of a valid Maine State Resale Permit, and upon approval of the management. At our discretion we reserve the right to refuse wholesale discounts on any or all items. Actual wholesale discounts may vary and are determined according to the buyer's total annual purchases.
- **PRICES:** Our stock changes constantly, therefore, we cannot always match our printed or online catalogs. Varieties, prices and sizes will fluctuate during the season. Since we have no control over price changes by our suppliers, the prices listed in this catalog must be subject to change without notice.
- **REFUNDS:** Refunds may be obtained in two ways: 1) replacement in kind, or 2) credit toward another purchase of equal value. The sales slip showing proof of purchase <u>must</u> be presented by original purchaser. There will be no cash refunds after day of purchase. There is no replacement or credit on sale items.
- SALES TAX: In the state of Maine, we must charge 5½% sales tax on all goods sold in the state of Maine, except vegetable seed. Tax is required on vegetable seedlings. Businesses with tax exempt numbers, churches, schools, and other tax exempt organizations are not charged tax. If you are tax exempt, please provide the appropriate tax exempt information at time of sale. Sales of plants or other landscape materials, on a delivered and installed basis (by Surry Gardens landscape crews), are considered additions to realty. In such cases we do not add tax to the customer's bill. We do, however, pay tax to our supplier, or the State of Maine, when purchasing such plant materials, since we are the final consumer under the Sales and Use Tax Law.
- **SHORTAGES AND DELAYS:** All items offered are subject to crop failure or shortages. We will not be responsible for losses due to causes beyond our control.
- **SPECIAL ORDERS:** We welcome special orders but require a handling charge of 20% of the order price. There may be an additional charge if we must hold an order beyond June 30th or more than 2 weeks. Items will not be held without a handling charge.
- **TELEPHONE CALLS:** Phone calls will be received only during our regular business hours. Please refrain from calling in the evening or before 8:00 AM. Telephone (207) 667-4493. FAX (207) 667-5532.

E-MAIL: mail@surrygardens.com

# LANDSCAPE AND GARDEN DESIGN SERVICES

With 43 years of experience, Surry Gardens offers a range of services from landscape design to installation. We plan and install naturalistic landscapes, contemporary plantings, and classical gardens. By choosing from a wide variety of hardscape and plant materials, our designers are able to create attractive, livable gardens compatible with the needs of the individual client, the site conditions, and the desired amount of maintenance. Our landscapes encompass public, private, and commercial properties within one hundred miles of Surry Gardens.

We also offer consultation and site planning from your earliest involvement with new property. We can enhance views and protect the health of natural plant material by selective pruning and thinning of wooded areas. Existing key features, such as specimen trees and interesting land forms, can be preserved by blending structures and landscape into a flowing design.

Surry Gardens charges for design services, as follows:

On-Site Consultation: \$140 for the first hour, \$80 for each additional hour. Your consult may include field sketches, plant lists, and maintainance suggestions. Time charged includes travel time to and from our office. Payment in full is expected at the time of service.

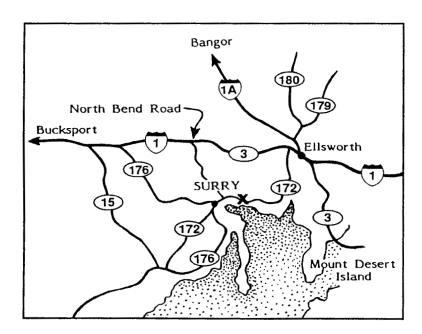
<u>Landscape Planning</u>: The cost of a plan depends on the scope of the project and the time required. Sometimes the focus will be on a distinct area - a patio, entry, an herb garden, a screen to protect privacy. Or the focus may be on a master plan for the entire property. Most plans will cost between \$850 to \$4,500.

A preliminary 'concept' plan will be presented for your review. Once we have your feedback, we'll draft a final plan complete with specifics needed for installation, along with an esimate from Surry Gardens. Your project may be installed all at once or divided into phases, as budget allows.

Call or email to receive a copy of our landscaping brochure. Our online portfolio has photographs of some of our landscape installations. References from prior clients in your area and/or with similar landscapes are available upon request.

Telephone: (207)667-4493 and (207)667-5589, FAX (207) 667-5532,

E-mail: SurryGardensDesign@gmail.com Please visit our website <u>www.surrygardens.com</u>





Associations we recommend:
Alpine Garden Society
American Horticultural Society
American Rock Garden Society
American Rose Society
New England Nurserymen's Association
Royal Horticultural Society
Scottish Rock Garden Society